







20th IFCC - EFCC European Congress of Clinical Chemistry and Laboratory Medicine

45th Congress of the Italian Society of Clinical Biochemistry and Clinical Molecular Biology (SIBioC)

> Milano, Italy Milano Convention Centre - MiCo 19-23 May 2013

SPONSORS' PROSPECTUS













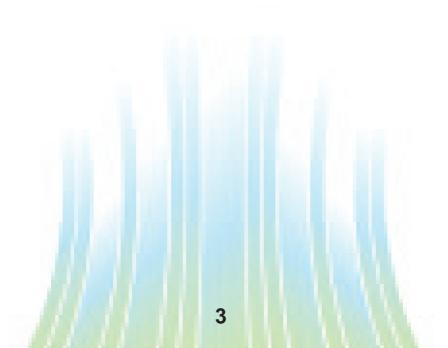




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EUROMEDLAB MILANO 2013

19-23 May 2013 Milan, Italy - Milano Convention Centre - MiCo

20th IFCC-EFCC European Congress of Clinical Chemistry and Laboratory Medicine

45th Congress of the Italian Society of Clinical Biochemistry and Clinical Molecular Biology (SIBioC)

PROMOTED BY:

IFCC - International Federation of Clinical Chemistry and Laboratory Medicine
 EFLM - European Federation of Clinical Chemistry and Laboratory Medicine
 SIBioC - Italian Society of Clinical Biochemistry and Clinical Molecular Biology

ORGANISING SECRETARIAT



MZ CONGRESSi

Via C. Farini 81 20159 Milan (Italy) Phone: +39 02 66802323 Fax: +39 02 66 86 699 E-mail info@milan2013.org



International Federation of Clinical Chemistry and Laboratory Medicine

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Italian Society of Clinical Biochemistry and Clinical Molecular Biology Via Libero Temolo 4

20126 Milan (Italy) Phone:+39 02 87390041 Fax: +39 02 87390077 E-Mail: segreteria@sibioc.it

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COMMITTEES

Congress President

Mauro Panteghini Department of Clinical Sciences "Luigi Sacco" University of Milano Medical School

Congress Organising Committee

Alberto Dolci Ferruccio Ceriotti Massimiliano M. Corsi Andrea Mosca Tomris Ozben Executive Manager Scientific Programme Chair Delegate to Social Programme Treasurer IFCC Liaison

Promoting Committee

Pierangelo Bonini (Milano, IT) Luigi Caimi (Brescia, IT) Vanna Chigorno (Milano, IT) Carlo Franzini (Milano, IT) Gianvico Melzi d'Eril (Milano, IT) Giampaolo Merlini (Pavia, IT) Paolo Mocarelli (Milano, IT) Remigio Moratti (Pavia, IT) Andrea Mosca (Milano, IT) Guido Tettamanti (Milano, IT)

Scientific Programme Committee

Ferruccio Ceriotti (Milano, IT) Giorgio Federici (Roma, IT) Giampaolo Merlini (Pavia, IT) Mario Pazzagli (Firenze, IT) Mario Plebani (Padova, IT) Francesco Salvatore (Napoli, IT) Sverre Sandberg (Bergen, NO) Ian Young (Belfast, UK)

International Scientific Advisory Board

Anyla Bulo (Albania) Andrea Griesmacher (Austria) Pierre Wallemacq (Belgium) Kamen Tzatchev (Bulgaria) Ana-Maria Simundic (Croatia) Lars Bo Nielsen (Denmark) Bernard Gouget (France) Karl J. Lackner (Germany) Christos Kroupis (Greece) János Kappelmayer (Hungary) Miriam David (Israel) Giuseppe Lippi (Italy) Dzintars Ozolins (Latvia) Najdana Gligorovic Barhanovic (Montenegro) Jan Lindemans (The Netherlands) Jens P. Berg (Norway) Grazyna Sypniewska (Poland) Germano de Sousa (Portugal) Gheorghe Benga (Romania) Tatiana Vavilova (Russia) Nada Majkic-Singh (Serbia) Ján Balla (Slovak Republic) Barbara Mozina (Slovenia) José Maria Queralto (Spain) Per Bjellerup (Sweden) Katharina Rentsch (Switzerland) Nazmi Ozer (Turkey) Ian Watson (UK)

WEEK AT A GLANCE

FRIDAY 17 MAY 2013 08.00-20.00

Booth Setup

SATURDAY 18 MAY 2013

08.00-20.00

Booth Setup

SUNDAY 19 MAY 2013

08.00 - 20.00	Booth Setup
09.00 - 19.00	Registration and
	Info Desk
17.00 - 20.00	Opening
	Ceremony
20.00 - 22.00	Welcome Party

MONDAY 20 MAY 2013

08.00 - 18.00	Registration and
	Info Desk
09.00 - 11.00	Symposia
10.00 - 17.30	Exhibition
11.45 - 12.30	Plenary Lecture
12.30 - 14.30	Poster Sessions
14.30 - 18.30	Educational
	Workshops
F	! - ! -!!

Free evening for social dinner for companies

TUESDAY 21 MAY 2013

08.00 - 18.00	Registration and	
	Info Desk	
09.00 - 11.00	Symposia	
10.00 - 17.30	Exhibition	
11.45 - 12.30	Plenary Lecture	
12.30 - 14.30	Poster Sessions	
14.30 - 18.30	Educational	
	Workshops	

Free evening for social dinner for companies

WEDNESDAY 22 MAY 2013

08.00 - 18.00	Registration and
	Info Desk
09.00 - 11.00	Symposia
10.00 - 17.30	Exhibition
11.45 - 12.30	Plenary Lecture
12.30 - 14.30	Poster Sessions
14.30 - 18.30	Educational
	Workshops
18.30 - 20.00	Booth
	Dismantling
21.00	Congress Party

THURSDAY 23 MAY 2013

08.00 - 14.00	Registrati
	Info Desk
09.00 - 11.00	Symposia
11.45 - 12.30	Plenary L
12.30 - 13.00	Closing
	Ceremon

ion and а ecture Ceremony

SPONSORSHIP PACKAGES

The EUROMEDLAB Milano 2013 Organising Committee thought to live up expectations of every company by offering four levels of promotion packages, Platinum, Gold, Silver and Bronze Sponsors, in addition to standard exhibitors and sponsors.

The following choices offer a wide range of opportunities to promote your company during the Congress:

1. <u>Platinum Sponsor:</u> for a first-class presence of leading companies in the field of Clinical Chemistry and Laboratory Medicine;

- 2. <u>Gold Sponsor:</u> for an important presence;
- 3. Silver Sponsor: for a remarkable presence.
- 4. Bronze Sponsor: for a visible presence

Let us now take a look at the real opportunities that Platinum, Gold, Silver and Bronze Sponsors can take advantage of:

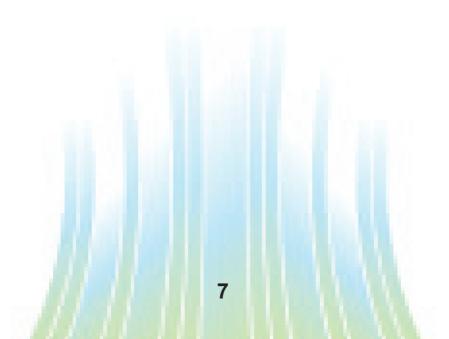
• More efficient planning of costs: you will receive a sponsoring "package" that already comprises the entire promotion during the Congress;

• Priority in choosing the position in the exhibition area, the workshop time, and all other sponsoring initiatives;

• Publication of the company logo in the second or third cover-page of all the promotional brochures of the Congress and web site

IFCC Corporate members will be offered a 20% discount on the official rate.

To take advantage of this opportunity, please contact at your earliest covenience Ms. Patrizia Sirtori, either by phone: +39 392 9285840 or e-mail: <u>patrizia@milan2013.org</u>.



SPONSORSHIP FEES

PLATINUM SPONSOR:

PLATINUM SPONSOR:	
 exhibition space in special position 	€ 107.200
(minimum sqm 160 x € 670/sqm)	
• sponsorship	€ 114.000
- name and logo in congress publications	
- 3 educational workshops	
- 3 advertising half pages in the Daily News	
- 1 advertising page on the Final Programme	
- other sponsorship options for a total amount of € 22.500	
(see sponsorship opportunities at pag.16)	6 5 000
 10 registration fees reserved to company employees 	€ 5.000
	€ 226.200 + VAT
TOTAL as IFCC CORPORATE MEMBERS	€ 180.000 + VAT
GOLD SPONSOR:	
	€ 80.400
exhibition space in special position	€ 00.400
(minimum sqm 120 x € 670/sqm)	
• sponsorship	€ 80.000
 name and logo in congress publications 	
 2 educational workshops 	
 2 advertising half page in the Daily News 	
 1 advertising page on the Final Programme 	
 other sponsorship options for a total amount of € 11.000 	
(see sponsorship opportunities at pag.16)	
 8 registration fees reserved to company employees 	€ 4.000
TOTAL AMOUNT	€ 164.400 + VAT
TOTAL as IFCC CORPORATE MEMBERS	€ 132.000 + VAT
	C 102.000 · VAI
SILVER SPONSOR:	C 40.000
exhibition space in special position	€ 40.200
(minimum sqm 60 x € 670/sqm)	
 sponsorship 	€ 51.500
 name and logo in congress publications 	
 1 educational workshop 	
 1 advertising page on the Final Programme 	
 other sponsorship options for a total amount of € 8.500 	
(see sponsorship opportunities at pag.16)	
 6 registration fees reserved to company employees 	€ 3.000
TOTAL AMOUNT	€ 94.700 + VAT
TOTAL as IFCC CORPORATE MEMBERS	€ 75.000 + VAT
BRONZE SPONSOR:	
exhibition space in special position	€ 26.800
(minimum sqm 40 x € 670/sqm)	
	€ 23.000
 sponsorship name of the company in congress publications 	23.000
 name of the company in congress publications 	
- 1 advertising page on the Final Programme	
 other sponsorship options for a total amount of € 7.000 	
(see sponsorship opportunities at pag.16)	
 2 registration fees reserved to company employees 	€ 1.000
TOTAL AMOUNT	€ 50.800 + VAT
TOTAL as IFCC CORPORATE MEMBERS	€ 40.000 + VAT
8	

INFORMATION ON EXHIBITION AREA

FOREWORD

For participating companies, a booth has always represented one of the most effective means of promotional communication. In addition to spotlighting the company's presence at the Congress, the booth achieves three essential aims:

- Consolidating corporate image
- Promoting products by providing first-hand knowledge of them
- Facilitating contact with clients by creating a point of reference.

EQUIPPING AND SETTING UP BOOTHS

Exhibition space and booths are defined as the bare space occupied. Any type of equipment may be set up for display at a booth. Available spaces are shown on the enclosed maps. The smallest single space is 12 square meters.

All the exhibitors will receive a booklet with technical information for the stand.

SET UP AND DISMANTLING

17 May 2013 18 May 2013 19 May 2013 23 May 2013 08:00 - 19:00 08:00 - 19:00 08:00 - 19:00 08:00 - 19:00

Booth Set up Booth Set up Booth Set up Booth Dismantling

It won't be possible to extend the time indicated for booth setup or dismantling.

OPENING HOURS OF EXHIBITION AREA

The exhibition area will be open as follows:

Monday 20 th May 2013	from 10:00 to 17:30
Tuesday 21 st May 2013	from 10:00 to 17:30
Wednesday 22 nd May 2013	from 10:00 to 17:30

INFORMATION ON EXHIBITION AREA

Companies that are interested should contact Ms. Patrizia Sirtori at MZ Congressi to select their booth among those available. Space will be assigned on a first-come, first-serve basis. Following reservation by telephone, confirmation must be sent immediately as per the following paragraph.

CONFIRMATION OF RESERVATIONS

Use the enclosed application form to be sent by fax and then mailed in the original to the Organising Secretariat, MZ Congressi. It should be addressed to the attention of Ms. Patrizia Sirtori (fax +39 02 6686699). Within five days of receipt of the application form, the Organising Secretariat will send by e-mail the exhibition space contract with confirmation of the reservation. One copy must be signed by an officer of the company and returned to MZ Congressi.

N.B. Placement in exhibition space is definitive, however the Organising Secretariat reserves the right to change location based on the received reservations.

COST FOR EXHIBITION SPACE

The charge for exhibition space is \in 670,00 + VAT per square meter.

REMITTANCE

The entire balance must be remitted no later than 28th February 2013, using the means of payment specified on the contract.

The payment will be splitted as follows:

- 25% agreement signature
- 35% within 30th June 2012
- 40% within 28th February 2013

TECHNICAL MANUAL

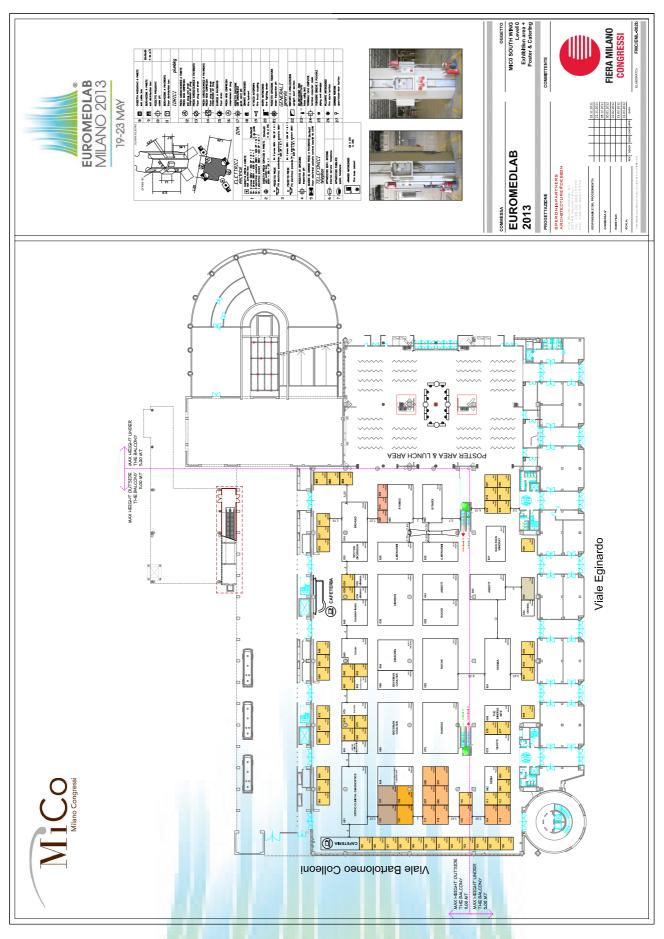
The Organising Secretariat will send technical information on how to set up the booth, services and costs by December 2012.

OFFICIAL ACCOMMODATION AGENCY

SAN CARLO VIAGGI S.r.I.

Corso Marconi, 10 – 10125 Torino, Italia Phone +39 011 5622766 E-mail: sara.simondi@ventanagroup.it

EXHIBITION AREA - Map



EXHIBITION AREA - Available booths

Ν.	DIM.	SQM	Ν.	DIM.	SQM	Ν.	DIM.	SQM
001	4x4	16	068	4x4	16	117	6x4	24
002	4x4	16	072	4x4	16	118	5x6	30
003	4x4	16	073	4x4	16	119	6x6	36
004	3x4	12	074	4x4	16	125	4x4	16
007	4x4	16	075	4x4	16	126	4x4	16
008	4x4	16	076	4x4	16	127	4x4	16
009	4x4	16	077	4x4	16	128	4x4	16
010	4x4	16	082	4x4	16	129	4x4	16
013	3x4	12	084	4x4	16	130	4x4	16
016	4x4	16	085	4x4	16	131	4x4	16
017	4x4	16	086	4x4	16	132	4x4	16
020	3x4	12	090	6x4	24	133	4x4	16
024	4x4	16	091	6x4	24	134	4x4	16
025	4x4	16	093	4x4	16	135	4x4	16
026	4x4	16	094	4x4	16	136	4x4	16
033	4x4	16	096	6x4	24			
034	4x4	16	097	6x4	24			
036	7x4	28	103	4x4	16			
039	4x4	16	104	4x4	16			
048	4x4	16	107	6x6	36			
052	4x4	16	108	5x6	30			
053	4x4	16	110	4x4	16			
058	4x4	16	111	4x4	16			
059	4x4	16	112	4x4	16			
060	4x4	16	113	6x4	24			
061	4x4	16	114	6x4	24			
062	4x4	16	115	6x4	24			
067	4x4	16	116	6x4	24			

EDUCATIONAL WORKSHOPS

In comparison with previous EuroMedLab Congresses, the EUROMEDLAB Milano 2013 Organising Committee, with the aim of improving the scientific contribution of the participating companies, decided to rename the Industry-Sponsored Workshops as Educational Workshops (EduWs). A total of 39 – 1 h each – CME accredited EduWs will be scheduled in the afternoon of each Congress day, Monday to Wednesday. In comparison with the previous EuroMedLab Congresses, a larger transition time (0.5 h) between two consecutive EduWs will be set in order to avoid any overlap problems.

Furthermore, no other Congress event (except one IFCC/EFCC symposia) is scheduled in the afternoon. This never occurred in the past, when many overlapping activities and/or difficult time schedule frequently penalized industry sponsored workshops. Therefore, Companies buying EduWs slots may actively contribute not only to the marketing success of the Congress, but also to its scientific success. As an essential part of the scientific programme, the EduWs programme will be included in the EuroMedLab Second Announcement that will be available before the Congress as well as in the Final Programme.

After the signature of the agreement, companies will receive the EduW guidelines and will be required to plan some steps immediately respect established deadlines.

COSTS

Educational Workshops cost € 15.000,00 per 60 minutes.

Payment must be remitted as per contract, by 28th February 2013 (see page 11).

All expenses for participation, accommodation and registration of speakers and selected chairpersons will be charged to the company sponsoring the EduW. Expenses will be charged even if speakers and/or chairpersons are already speaking or chairing other congress sessions or are members of the congress committees. The sponsor is liable for payment no later than 30 days from receipt of the invoice.

ASSIGNMENT OF EduWs

Companies interested in sponsoring a workshop should contact Ms. Patrizia Sirtori at the Organising Secretariat, MZ Congressi, to select a workshop among those available. Workshops will be assigned in the order that they are reserved. Following reservation by telephone, confirmation must be sent immediately as per the following.

EduWs CONFIRMATION

Use the enclosed application form, to be sent by fax or e-mail to the Organising Secretariat, MZ Congressi. It should be addressed to the attention of Ms. Patrizia Sirtori (fax +39-02 6686699). Within five days of receipt of the application form, MZ Congressi will send by e-mail the EduW contract with confirmation of the reservation. One copies must be signed by an officer of the company and returned to MZ Congressi.

CONFERENCE ROOMS FOR EduWs

Due to the importance given to EduWs (part of the scientific programme and without any overlapping with other congress events) companies will be asked to choose only the day and the time slots of EduWs. The allocation in the conference room will be managed by the Scientific Programme Committee.

The conference rooms set aside for EduWs will cover a range from 300 seats to 2000 seats.

All rooms will be part of the congress complex. Signs will be provided for these and the other conference rooms.

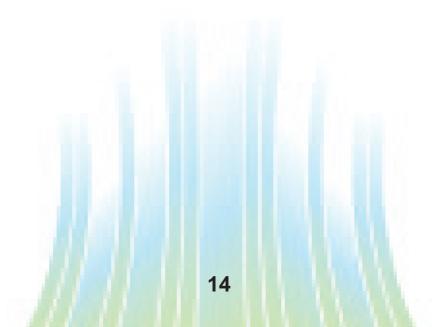
The room will be equipped with the following audiovisual equipment: video beamer connected with a personal computer, laser pointer, public-address system with two table microphones, a podium microphone, a boom microphone for audience discussions, and a cordless microphone.

The services of a hostess in the conference room and an audiovisual technician will be available to the company. Chairpersons and speakers will have glasses, water, pads, pens, and name plates on their tables, as per advance instructions sent to the Organising Secretariat.

REGISTRATION FEES by March 30th, 2013

Registration fees unchanged keeping them the same of the Innsbruck Congress in 2009.

	Before	After March 30, 2013	On-site
Full Registration	€ 500	€ 650	€ 750
Young Registration	€ 250	€ 350	€ 400
Day Registration	€ 200	€ 250	€ 300
Accompanying person	€ 250	€ 250	€ 250



TIME SLOTS

Available timeslots are as follows:

MONDAY 20th MAY

EduW 1	14:30-15:30 BOOKED	EduW 9	17:30-18:30 BOOKED
EduW 2	16:00-17:00 BOOKED	EduW 10	14:30-15:30 BOOKED
EduW 3	17:30-18:30 BOOKED	EduW 11	16:00-17:00 BOOKED
EduW 4	14:30-15:30 BOOKED	EduW 12	17:30-18:30 BOOKED
EduW 5	16:00-17:00 BOOKED	EduW 37	17:30-18:30 BOOKED
EduW 6	17:30-18:30 BOOKED	EduW 40	15:30-16:30 BOOKED
EduW 7	14:30-15:30 BOOKED	EduW 41	17:00-18:00 BOOKED
EduW 8	16:00-17:00 BOOKED		

TUESDAY 21st MAY

EduW 13	14:30-15:30	BOOKED	EduW 21	17:30-18:30	BOOKED
EduW 14	16:00-17:00	BOOKED	EduW 22	14:30-15:30	BOOKED
EduW 15	17:30-18:30	BOOKED	EduW 23	16:00-17:00	BOOKED
EduW 16	14:30-15:30	BOOKED	EduW 24	17:30-18:30	BOOKED
EduW 17	16:00-17:00	BOOKED	EduW 38	17:30-18:30	BOOKED
EduW 18	17:30-18:30	BOOKED	EduW 42	15:30-16:30	BOOKED
EduW 19	14:30-15:30	BOOKED	EduW 43	17:00-18:00	BOOKED
EduW 20	16:00-17:00	BOOKED			

WEDNESDAY 22nd MAY

EduW 25	14:30-15:30 BOOKED	EduW 33	17:30-18:30
EduW 26	16:00-17:00 BOOKED	EduW 34	14:30-15:30 BOOKED
EduW 27	17:30-18:30 BOOKED	EduW 35	16:00-17:00 BOOKED
EduW 28	14:30-15:30 BOOKED	EduW 36	17:30-18:30
EduW 29	16:00-17:00 BOOKED	EduW 39	17:30-18:30
EduW 30	17:30-18:30	EduW 44	15:30-16:30 BOOKED
EduW 31	14:30-15:30 BOOKED	EduW 45	17:00-18:00
EduW 32	16:00-17:00 BOOKED		

SPONSORSHIP OPPORTUNITIES

Item to be sponsored	Number	Cost	
Back cover of the			
Preliminary Programme	(20,000)	BOOKED	
Advertising page on the	(20,000)	DOORED	
Final Programme	(3,500)	€ 5.000	(4 colours internal page)
USB (including all Congress info)	(5,000)	€ 26.500	(+ colours internal page)
Pads and Pens	(5,000)	BOOKED	
Congress Map and Schedule	(5,000)	BOOKED	
Logo on the Exhibition Maps	(3,000)	€ 6.500	
Daily Newspaper	(5,000)	€ 0.500 € 9.500	(back pages)
	(0,000)	€ 5.000	(internal full page)
		€ 3.500	(internal half page)
Additional square meter		€ 670 each	(internal han page)
Educational Workshop		€ 15.000	(60 minutes each)
Congress Bags	(5,000)	cost of bags	
Leaflet/Gadgets in Congress Bags	(5,000)	€ 5.500	
Shuttle Service for Gala Dinner	(0,000)	cost	
Shuttle busses (connecting subway stop to MiCo)		cost	
Travel card		cost	
Reception - PCs		€ 10.000	
Press Office		€ 10.000	
Vip Lounge		cost	
Audiovisual Equipment (in all roor	ns)	€ 30.000	
Post-it	(5,000)	BOOKED	
Messages service		cost	
Copy and Fax Service		cost	
Coffee Points	(6)	€ 9.500	(each point)
President Dinner, Saturday May 18		BOOKED	
Speakers Reception, Monday May 20		BOOKED	
Congress Party, Wednesday May 22		€ 100 each	(about 3,000 guests in total)
Poster Awards		€ 1.000	(each award)
Bursaries for young scientists		€ 1.200	(each bursary)

A P P L I C A T I O N F O R M EUROMEDLAB MILANO 2013

Please return by fax to Patrizia Sirtori - MZ Congressi - Fax: +39 02 66 86 699

COMPANY	VAT N°
ADDRESS	
CITY STATE/PROVINCE	
COUNTRY ZIP CODE	
PHONE	FAX
E-MAIL ADDRESS	
CONTACT NAME 1	
TITLE AND POSITION	
DIRECT PHONE	FAX
E-MAIL ADDRESS	
We confirm our sponsorship under the following for Platinum Sponsor € Gold Sponsor € Silver Sponsor € Bronze Sponsor €	
We would like to reserve exhibition space: square meters, at a total of €	
We request the following educational workshop(s hours, at a total of €,	s): for a total of
We would like to sponsor the following items: For which we agree to pay €, For which we request an estimate of costs.	
We await your confirmation of these services an agrees to meet the financial obligations arising from	

Signature and company seal

Date _____

INTERNET

We kindly ask you to browse the EUROMEDLAB Milano 2013 pages on the internet

www.milan2013.org

DEADLINES

May 31 st , 2012	EduW programme (title, one of the two chairs, speakers, presentations' title) to be received		
June 30 th , 2012	Notification of EduW approval		
November 15 th , 2012	Deadline for EduW abstract submission		
March 30 th , 2013	End of Reduced-Fee Registrations		
May 17 th , 2013	08:00-20:00	Booth Setup	
May 18 th , 2013	08:00-20:00	Booth Setup	
May 19 ^₅ , 2013	08:00-20:00	Booth Setup	
May 23 rd , 2013	08:00-20:00	Booth Dismantling	

ORGANISING SECRETARIAT



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